

# \$10,000 Christmas Sales Plan



*Get Excited!!!*

Selling \$10,000 this Holiday Season will give you a TOTALLY Debt Free Christmas. Imagine, shopping for your family with over \$4,000 cash!!

*Work it full circle and put a  
New Malibu  
under the tree for you and your family!*



	Total in Oct—Dec	Total Held Each Month	Average Sales Per Event	Total Holiday Sales
Holiday Book Shows (Silent Packets)	15	5-6	\$100	\$1500.00
On-the-Go to Customers	15	4-5	\$50	\$750.00
Corporate Gift Sets	20	6-7	\$20	\$400
Santa Wish Lists	15	4-5	\$50	\$750.00
Holiday Shopping Coffees	10	3-4	\$250	\$2500.00
Holiday Open House	1	(choose a date)	\$500	\$500.00
Skin Care Classes/Parties	10	3-4	\$250	\$2500.00
Sets for Her (sold to men)	10	3-4 (most sold in Dec)	\$100	\$1000.00
Sets for Him (sold to women)	5	1-2	\$40	\$200
Gift Certificates	10	3-4	\$50	\$500
Unit Guest Events	3	(see schedule)	\$100	\$300

### Get Started in September/October!!

- € Schedule your Open House
- € Order Holiday Sets (they sell out mid-October)
- € Schedule 12-14 Holiday Shopping Coffees (10 will hold)
- € Schedule 12-14 Classes (10 will hold)
- € Pass out Santa Wish lists to EVERYONE...follow up!
- € Create your list of Men to call

<b>GRAND TOTAL</b>	<b>\$10,900.00</b>
(Reinvest Product Sold at 50%)	(\$5,450.00)
Estimated Expense/Product Giveaway (10%)	(\$1,090.00)
<b>NET PROFIT</b>	<b>\$4360.00</b>