



# “P.O.P”ing with “Pride”



Month of: \_\_\_\_\_  
 Wholesale Order: \_\_\_\_\_  
 I Completed: \_\_\_\_\_  
 Perfect Start \_\_\_\_\_  
 Power Start \_\_\_\_\_  
 # Recruits \_\_\_\_\_

Consultant: \_\_\_\_\_ Phone # \_\_\_\_\_ Email: \_\_\_\_\_

Address: \_\_\_\_\_ Director: \_\_\_\_\_

Customer/Prospective Team Member Highlight Hostess Name	Phone Number	Date	Type of Appointment	\$ Sold	# of Basics Sold	# of Roll-up Bags	Booked A = Ask Y / N	24-48 Hour Follow-up C / D	Place Interviewed	Recruit	Full Circle Y / N	Next Step	Tax	GWP or Discount
<i>E.g. Susie Consultant</i>	<i>555-5555</i>	<i>8/5</i>	<i>Class!!</i>	<i>399</i>	<i>1</i>	<i>1</i>	<i>Y</i>	<i>Y</i>	<i>Training Center</i>	<i>8-16</i>	<i>Y</i>	<i>Training</i>		
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Total														

**REORDERS!!!**

Consultant: \_\_\_\_\_ Phone# \_\_\_\_\_ Email: \_\_\_\_\_  
 Address: \_\_\_\_\_ Director: \_\_\_\_\_

Customer or Prospective Team Member	Phone Number	Date	\$ Sold	Booked y/n	Co. literature in bag	Tax	G.W.P. Discount
1							
2							
3							
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26							
27							
28							
29							
30							
<b>TOTAL</b>							

Consistency Club - My Goal: \_\_\_\_\_

Week 1  
 Total Sales (retail value): \_\_\_\_\_  
 YTD Total: + \_\_\_\_\_  
 New YTD Total = \_\_\_\_\_  
 Selling Appointments Held: \_\_\_\_\_  
 Total Classes: \_\_\_\_\_  
 Total faces: \_\_\_\_\_  
 Total Bookings: \_\_\_\_\_

Week 2  
 Total Sales (retail value): \_\_\_\_\_  
 YTD Total: + \_\_\_\_\_  
 New YTD Total = \_\_\_\_\_  
 Selling Appointments Held: \_\_\_\_\_  
 Total Classes: \_\_\_\_\_  
 Total faces: \_\_\_\_\_  
 Total Bookings: \_\_\_\_\_

Week 3  
 Total Sales (retail value): \_\_\_\_\_  
 YTD Total: + \_\_\_\_\_  
 New YTD Total = \_\_\_\_\_  
 Selling Appointments Held: \_\_\_\_\_  
 Total Classes: \_\_\_\_\_  
 Total faces: \_\_\_\_\_  
 Total Bookings: \_\_\_\_\_

Week 4  
 Total Sales (retail value): \_\_\_\_\_  
 YTD Total: + \_\_\_\_\_  
 New YTD Total = \_\_\_\_\_  
 Selling Appointments Held: \_\_\_\_\_  
 Total Classes: \_\_\_\_\_  
 Total faces: \_\_\_\_\_  
 Total Bookings: \_\_\_\_\_

**Monthly Recap**

Total Retail Sales \_\_\_\_\_  
 x .40 - discounts = total profit \_\_\_\_\_  
 Total Non-recovered Sales Tax \_\_\_\_\_  
 Total Bookings \_\_\_\_\_  
 Facials/Double Facials \_\_\_\_\_ Classes Held \_\_\_\_\_  
 Full Circle Appts. Held \_\_\_\_\_  
 Total Orders Submitted to Company:  
 Sec. 1 Wholesale \_\_\_\_\_ Sec.2 \_\_\_\_\_